

UnitedHealth Group Overview

Septmeber
2018



COMMUNITY & STATE

Our Mission

We help people live healthier lives and help make the health system work better for everyone.



UNITEDHEALTH GROUP

A DISTINCTIVELY DIVERSIFIED ENTERPRISE

**HELPING PEOPLE LIVE HEALTHIER LIVES AND HELPING MAKE
THE HEALTH SYSTEM WORK BETTER FOR EVERYONE**



HEALTH BENEFITS



Complementary but Distinct
Business Platforms



HEALTH SERVICES



FOUNDATIONAL COMPETENCIES

Clinical Insight

Technology

Data & Information

OUR UNITED CULTURE

Integrity

Compassion

Relationships

Innovation

Performance

Coordinated Care Demonstration Project








- In 2016, Senate Bill 74 mandated the implementation of multiple specific demonstration projects
- UnitedHealthcare was chosen for a Managed Care Demonstration project in Matanuska-Susitna Borough and Municipality of Anchorage
 - Anticipated 4/1 Go-Live Date
 - All Current Medicaid Beneficiaries will be enrolled
 - 90 Day choice to dis-enroll
 - Covered Populations
 - TANF
 - CHIP (Denali Kid Care)
 - Expansion
 - ABD
 - LTSS (Non-waiver services)
 - Medical, Dental, Vision, DME, Transportation
 - 3 yr contract, with a potential 3 yr extension

- Quality-
 - HEDIS/Non HEDIS Measures
 - Performance Improvement Project
 - Incentives
 - Provider
 - Member

- Cost
 - Primary Care focus
 - Whole Person
 - Investments
 - Social Determinants
 - Value Based Contracts

How is VBC Different?

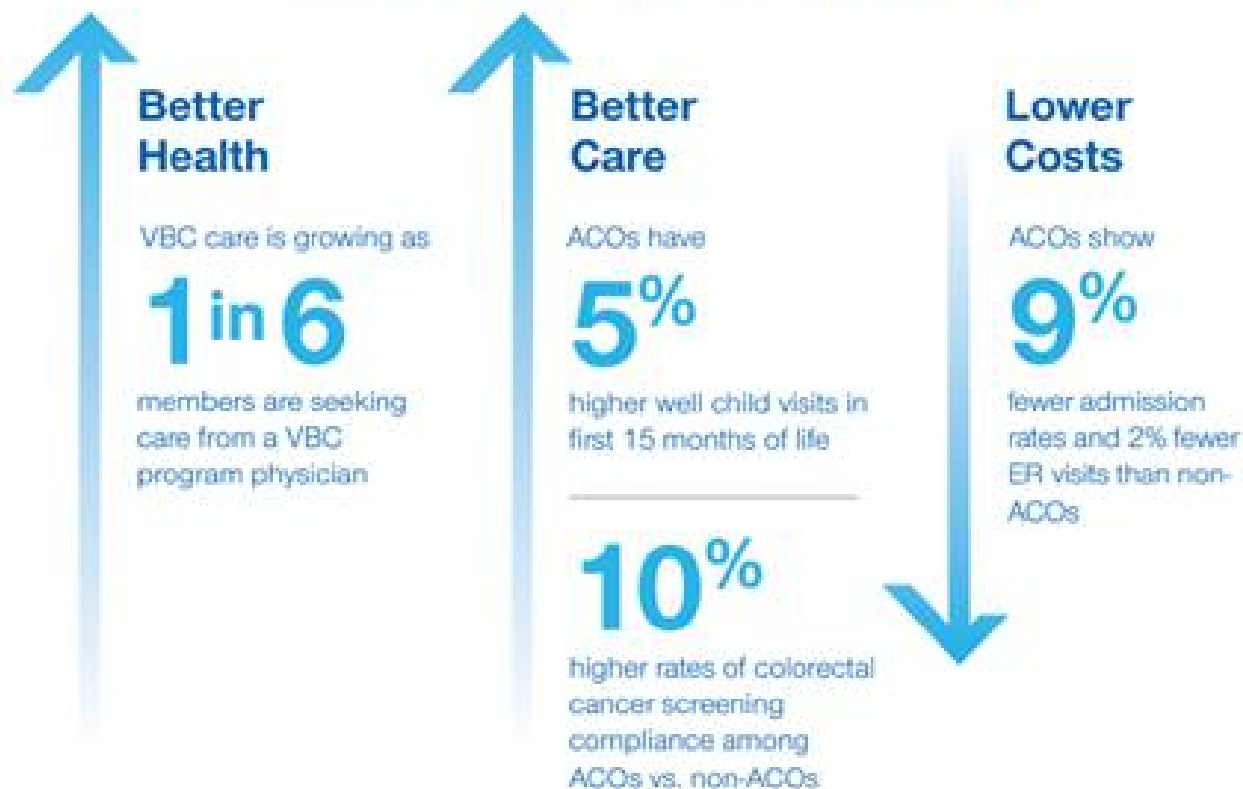
Traditional Health Care		Value-Based Care
Fee for Service provider payment – paying for volume, not value	 Care delivery	Pay for Value and increased risk sharing
Lack of technology and incentives for physicians to proactively coordinate patient care	 Care coordination	Physicians empowered by technology, data, and access to UnitedHealthcare programs
Data and analytics are not routinely shared	 Data and information	Analytics provide a full picture of a member's health risks, care and enhance efficiency
Costs climb without corresponding health improvements	 Costs	New shared focus with care providers to manage health care costs and quality
Complicated health care system confuses and frustrates members	 Member experience	ACO providers provide trusted support in navigating the system

Value-Based Care Continuum



Figure 18. Alignment between our VBP arrangements and the HCP-LAN Framework.

Medicaid Value-based Care delivers:



Medicaid ACOs at the state level show success.

